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How To Ensure Senior Management Approval For Your Next Regulated IT System

By

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Historically, IT projects have been seen as a way to make processes more efficient. Eliminating manual processes, which are prone to human errors, can yield robust, efficient, compliant systems. However, often the desire to automate creates too many discrete, unique, siloed systems that often are not connected in a sensible way and puts the extensive burden on IT and the system users. So, what does Senior Leadership in an organization see? High IT budgets that are taking a larger percentage of their annual budget. As a percentage of Sales/Revenue, Large Pharma can spend upwards of 3% on IT resources,...

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